

Store 96 - Springfield, Mo. -

(W. P. Roberts)

Discuss modernization.

J. J. N. have put in a v. large "super-duper" store.

"Our store is a cruddy looking mess" - W. P. R.

As agreed, as per W. P. R.'s recom.

#31 Newark, N. J. -

Discuss work requested by Capt. Ward & Mrs. Allen in
pref. to store front modernization already approved.

Cost of \$16,000. - in lieu of new front.

✓ Do this job - but spend \$10,000, leaving front alone.

Bgn - New prop. (church).

Getting possession soon.

Start bldg. 1/1/53.

140' front - or 138' of bldg.

Total rooms - would get 1800 ft. (50% increase in space).

Decided to use conventional doors, except a few self-serve
(last item of business this a.m.)

255/1000 - Quincy, Mass. (89 M prof. 32) (H. E. B.)

Decided to 1557, v. 200' of front; cost to be agreed upon, not less than \$15,000.

#1046 did - 190M in \$1 (loss)

#255 - (owned) 400M - \$1 (40M profit) - 1081' of bldg.

Enterprise bldg. - that they have put everything into this.

D.W.W. has 90' x 200' - "done" 200M.

Cost of 400M - just for altering, not new bldg.

✓ Turning deal down now at \$12,000 net, + review it in 4PM.
(Cost so high).